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Annual Report 2017

The Arizona-Sonora Desert Museum is a 501(c)(3) nonprofit organization which inspires people to live in harmony with the natural world by fostering love, appreciation, and understanding of the Sonoran Desert.

Funding and other contributions received from visitors, members, donors, program participants, sponsors, and volunteers helps us fulfill our mission and celebrate the Sonoran Desert region, thereby promoting appreciation and conservation of this diverse and beautiful land.

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For additional information contact Dave Eshbaugh, Director of Philanthropy, 520-883-3039,
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Financial Statement

The following financial information is a condensed version of the audited financial statements as of September 30, 2017. A copy of the audited financial statements for the year ended September 30, 2017 may be obtained upon request.

Statement of Financial Position

Assets	Consolidated
Cash and cash equivalents	\$1,225,608
Receivables	\$641,007
Investments	\$9,778,651
Beneficial interest in perpetual trust	\$138,053
Inventories	\$222,309
Other assets	\$445,619
Property and equipment, net	\$14,573,737
Total assets	\$27,025,054

Liabilities	
Line of credit	\$0
Accounts payable	\$519,080
Accrued liabilities	\$467,622
Unearned revenue	\$181,875
Deferred revenue, membership dues	\$411,965
Capital leases payable	\$3,428
Total liabilities	\$1,583,970

Net assets

Operating	\$1,393,689
Other unrestricted	\$16,178,576
Temporarily restricted	\$3,705,578
Permanently restricted	\$4,163,241
Total net assets	<u>\$25,441,084</u>

Total liabilities and net assets **\$27,025,054**

Operating Expenses Incurred

Collections	27%
Facilities	26%
Administration & General	15%
Conservation Education & Science	13%
Development & Membership	7%
Art Institute	7%
Exhibits, Design & Planning	2%
Guest Services	4%
	<u>100%</u>

Source of Operating Revenues

Admissions	39%
Membership	20%
Contributions	16%
Investment & Other	7%
Concessions and Food Services	8%
Grants	3%
Support from Designated Funds	2%
Education	5%
	<u>100%</u>

Operating Activity

Revenues and Other Support

Expenses

Total Revenues and Other Support \$9,193,858

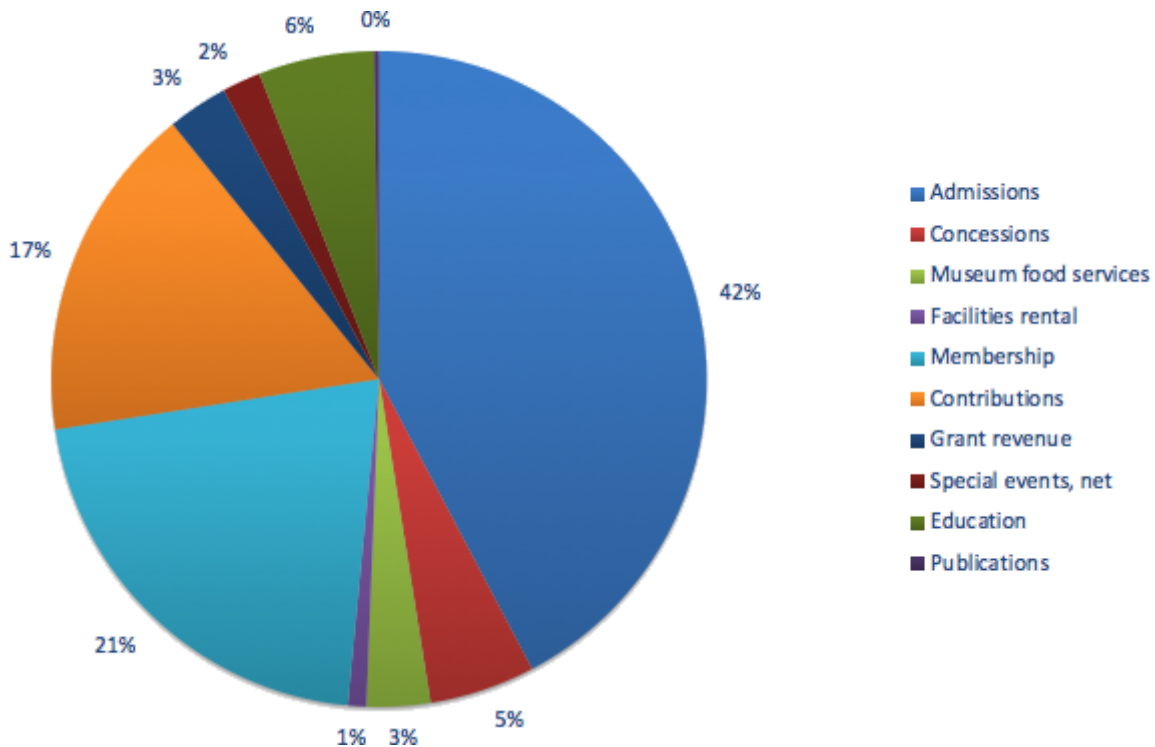
Total Expenses	\$9,179,331
Change in net operating assets	\$14,527
Net operating assets, beginning of year	\$1,379,162
Net operating assets, end of year	<u>\$1,393,689</u>

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Revenues and Other Support



Admissions	\$3,609,460
Concessions	\$445,310
Museum food services	\$268,421
Facilities rental	\$77,365
Membership	\$1,794,477
Contributions	\$1,419,550
Grant revenue	\$254,454
Special events, net	\$162,905
Education	\$487,894
Publications	\$20,684
Net investment gain (loss)	(\$8,847)
Other	\$393,033
Support provided from designated funds	\$209,000
Net assets released from donor restrictions	\$60,152
	(Included in Contributions above)

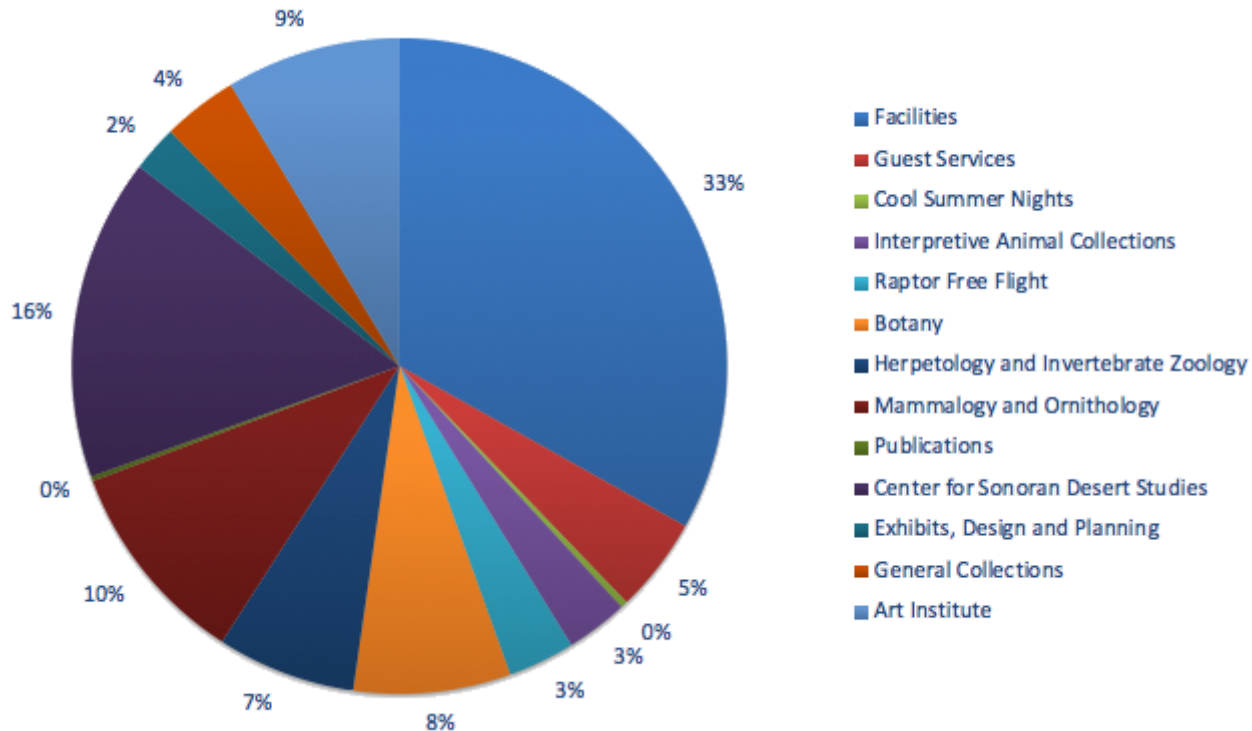
Total Revenues and Other Support **\$9,193,858**

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Expenses



Program Expenses:

Facilities	\$2,370,227
Guest Services	\$335,596
Cool Summer Nights	\$23,833
Interpretive Animal Collections	\$219,708
Raptor Free Flight	\$236,145
Botany	\$555,256
Herpetology and Invertebrate Zoology	\$489,897
Mammalogy and Ornithology	\$728,863
Publications	\$16,558
Conservation Education & Science	\$1,135,709
Exhibits, Design & Planning	\$163,558
General Collections	\$265,233
Art Institute	\$616,316

Supporting Services:

Administration	\$482,430
Finance	\$498,051
Marketing	\$355,570

Fundraising:

Development and Membership \$686,381

Total Expenses **\$9,179,331**

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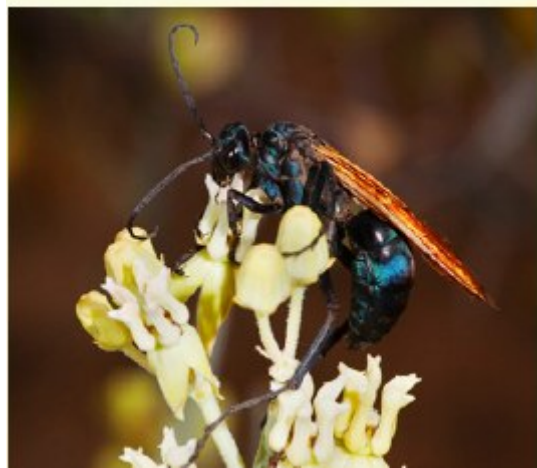
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Alfonso Gourmet Olive Oil & Balsamics
Anonymous (3)
Archive Advantage, Inc.
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Arte De La Vida
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Sam Casados
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Suzi Coleman

Isabelle Collins
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The Coronet
Dee Cox
Coyote Pause Cafe
Sandra Day Prout
Andrew Denman
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Paul Donnelly
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