

[Next: Financial Statement »](#)



Annual Report 2016

The Arizona-Sonora Desert Museum is a non-profit institution fully dedicated to conservation and research of the Sonoran Desert region. The Museum's mission fosters public appreciation, knowledge, and the wise stewardship of the unique treasures found only in this one-of-a-kind desert environment. Proceeds from visitors' admission fees, as well as all gifts from sponsors, members, and volunteers help the Arizona-Sonora Desert Museum fulfill its ongoing mission to tell the story of the Sonoran Desert region, thereby promoting appreciation for this diverse and beautiful land.



[Next: Operating Revenue »](#)



Financial Statement

The following financial information is a condensed version of the audited financial statements as of September 30, 2016. A copy of the audited financial statements for the year ended September 30, 2016 may be obtained upon request.



Statement of Financial Position

Assets

Cash and cash equivalents	\$583,424
Receivables	\$798,199
Investments	\$9,080,555
Beneficial interest in perpetual trust	\$130,057
Inventories	\$253,467
Other assets	\$457,227
Property and equipment, net	\$13,441,194
Total assets	\$24,744,123

Liabilities

Line of credit	\$0
Accounts payable	\$143,765
Accrued liabilities	\$466,981
Unearned revenue	\$84,198
Deferred revenue, membership dues	\$370,778
Capital leases payable	\$11,107
Total liabilities	\$1,076,829

Net assets

Operating	\$1,379,162
Other unrestricted	\$15,977,831
Temporarily restricted	\$2,175,556
Permanently restricted	\$4,134,745
Total net assets	<u>\$23,667,294</u>

Total liabilities and net assets **\$24,744,123**

Operating Expenses Incurred

Collections	27%
Facilities	25%
Administration & General	15%
Conservation Education & Science	12%
Development & Membership	7%
Art Institute	7%
Exhibits, Design & Planning	3%
Visitor Services	5%
	<u>100%</u>

Source of Operating Revenues

Admissions	38%
Membership	20%
Contributions	26%
(Previously excluded funds released from restriction)	
Investment & Other	4%
(Previously included funds released from restriction)	
Concessions and Food Services	6%
Grants	2%
Support from Designated Funds	2%
Education	2%
	<u>100%</u>

Operating Activity

Revenues and Other Support
Expenses

Total Revenues and Other Support \$8,795,753

Total Expenses \$8,790,889

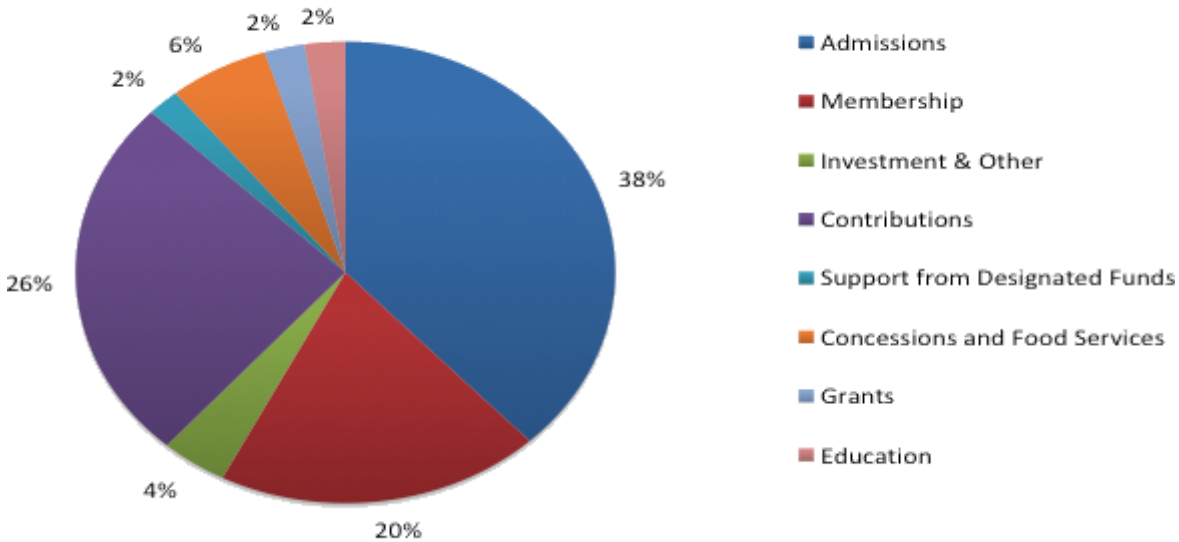
Change in net operating assets \$4,864

Net operating assets,
beginning of year \$1,374,298

Net operating assets,
end of year \$1,379,162

[Next: Operating Expenses »](#)

Revenues and Other Support

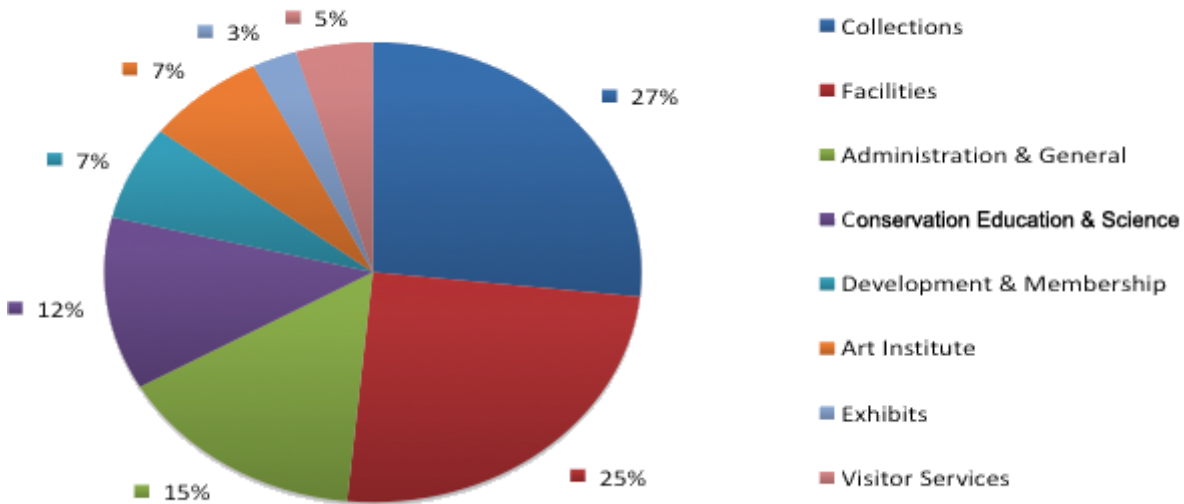


Admissions	\$3,345,800
Concessions	\$412,371
Museum food services	\$115,049
Facilities rental	\$51,884
Membership	\$1,715,174
Contributions	\$1,241,256
Grant revenue	\$212,423
Special events, net	\$129,706
Education	\$213,893
Publications	\$29,967
Net investment gain (loss)	(\$15,026)
Other	\$153,152
Support provided from designated funds	\$171,000
Net assets released from donor restrictions	\$1,019,104
	(Included in Contributions above)

Total Revenues and Other Support **\$8,795,753**

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Expenses



Program Expenses:

Facilities	\$2,176,622
Visitor Services	\$406,782
Cool Summer Nights	\$20,675
Interpretive Animal Collections	\$203,518
Raptor Free Flight	\$216,872
Botany	\$540,330
Herpetology and Invertebrate Zoology	\$501,640
Mammalogy and Ornithology	\$697,112
Publications	\$24,430
Conservation Education & Science	\$1,043,786
Exhibits, Design & Planning	\$235,559
General Collections	\$181,651
Art Institute	\$629,410

Supporting Services:

Administration	\$499,105
Finance	\$474,025
Marketing	\$355,909

Fundraising:

Development and Membership	\$583,463
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Total Expenses \$8,790,889

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The Westin La Paloma
Tiffany & Co
Tohono Chul Park

Top Gem Minerals
Total Wine & More
Trader Joe's
Tres Amigos World Imports
Tubac Country Inn
Tubac Jack's Restaurant & Saloon
Tucson Arizona Boy Chorus
Tucson Balloon Rides
Tucson Botanical Gardens
Tucson Cactus & Succulent Society
Tucson Electric Power Company
Tucson Gem & Mineral Society, Inc.
Tucson Museum of Art & Historic Block
Tucson Musical Canine Freestyle Club
Tucson Originals
Tucson Realty & Trust Co.
Tucson Symphony Orchestra
Tuller Trophy and Awards
Two Men and a Truck
Union Public House
University of Arizona Bookstores
University of Arizona College of Science
University of Arizona Press
University of Arizona School of Theatre Arts
Visit Tucson
Walmart At Cortaro
Wardrobe Management & Design
Westward Look Resort
White Stallion Ranch
Whole Foods Market
Wild Birds Unlimited - Tanque Verde
Wild Seed
Wilhelm Family Vineyards
Williams & Associates, Ltd.
Wiwpul Du'ag Trading
Worldly Soles
Wyndham Hotels and Resorts
Yikes Toy Store
Zocalo
Zona 78 Italian Cuisine